Work Experience Requirements for Certified SRW-Sales Professionals

The National Concrete Masonry Association appreciates your dedication to the segmental retaining wall industry. NCMA now offers a certification to SRW sales personnel to become Certified SRW-Sales Professionals. To be able to obtain the certification you will need to submit sales experience after completing the SRW Installer Course and passing the exam.

What needs to be done to become certified?
The NCMA Certified SRW-Sales Professional is the industry-recognized program for professionals committed to industry guidelines for installation.

Certification Requirements

1. Attend the NCMA SRW Installer Course.
2. Earn a passing score on the course exam. After successfully completing the class, NCMA will send a certificate of completion to each attendee.
3. NEW—Complete and submit an Application for Certification documenting:
   - 2 years of hardscape sales experience, or.
   - If you already are and Certified SRW Installer, 1 year of hardscape sales experience
4. Once the experience is verified, the sales person will become certified and will have to renew their certification every 2 years by presenting 8 hours of continuing education, retaking the course, or taking a recertification exam.

Application for Certification will be sent with your test results. It will also be available online. This is a one-time only submittal and can either be submitted immediately after taking the class or later.

Please do not hesitate to contact us at 703.713.1900 if you need more information.