

ASSOCIATE MEMBER APPLICATION FORM 2021



Please fill out all the requested information. NCMA staff will be in contact to obtain information on additional company representatives and location(s). Annual dues are determined based on dues rates provided on page 3. All reported sales figures are completely confidential with access restricted to designated staff.

COMPANY INFORMATION

Company Name: _____
Address: _____

Phone: _____ **Website:** _____

OFFICIAL REPRESENTATIVE

Name: _____
Title: _____
Address: _____
(if different than above) _____
Phone: _____
Cell: _____
Email: _____

BILLING CONTACT

Name: _____
Title: _____
Address: _____
(if different than above) _____
Phone: _____
Cell: _____
Email: _____

DUES CALCULATION

GROSS SALES TO INDUSTRY: _____

DUES: (see page 2 for dues rates)	\$ _____	(A)
Voluntary Government Affairs Contribution – recommend 3% of A	\$ _____	(B)
Voluntary Codes & Standards Contribution – recommend 5% of A	\$ _____	(C)
TOTAL DUES:	\$ _____	(A+B+C)

Invoice Frequency: Annually Quarterly Other (please specify): _____

SIGNATURE

I hereby certify that the information on this application is correct, and I understand that by signing this form I have made a good faith commitment for a minimum of one year of dues payments for the period January 1, 2021 to December 31, 2021 as an Associate member. Membership will continue indefinitely in one year increments unless written cancellation of membership is submitted.

Signature: _____ **Date:** _____

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COMPANY DETAILS

Company _____

Description: _____

Check ALL categories that apply. This information will appear in our online Buyer's Guide.

Computer Equipment, Software,

Services

- Computer Programs
- Continuing Education Services
- Internet Services
- Information Technology
- Programming

Masonry Units and Systems

- Prefaced, Prefinished and Glass Units
- Sound-Absorbing Block
- Specialty Concrete Masonry Units

Production Equipment

- Block & Paver Machines
- Concrete Brick Machines
- Concrete Slab Machines
- Large Format Machines
- Used Production Equipment

Consulting Services, Construction and Installation Services

- Appraisals
- Equipment Installation
- Marketing
- Masonry Wall Design & Evaluation
- Paving and ACB Design & Evaluation
- Plant Construction
- Plant Design
- Plant Management
- Retaining Wall Design & Evaluation
- Testing and Inspection
- Turn-Key Services

Masonry Wall Materials & Accessories

- Cements: Portland, Masonry, Mortar
- Concrete Maintenance & Cleaning
- Concrete Masonry Adhesive
- Control Joint Materials
- Flashing Materials
- Insulation for Blocks
- Insulation for Cavity Walls
- Masonry Mortar Materials other than Cement
- Mortar
- Wall Reinforcing, Ties, and Anchors
- Waterproofing Coatings, Membranes, Bonding Agents, and Patching Mortars

Production Equipment (Not Block Machines)

- Concrete Brick Equipment
- Concrete Mixers
- Concrete Product Finishing Machines
- Controls, Batching, and Mixing
- Curing Systems
- Kiln Doors
- Material Handling Systems for Bulk Goods
- Molds and Mold Parts
- Pallets
- Pigment Metering Dispensers
- Tumblers
- Other Plant Equipment
- Used Plant Equipment

Equipment, Non-Production

- Truck Equipment & Boom Unloaders
- Used Non-Production Equipment
- Wall Machines

Paving/Erosion Control/Retaining Walls Licensed Units and Systems

- and Accessories**
- Articulating Concrete Block
 - Erosion Control/Revetment Block
 - Geosynthetics
 - Paver Installation Equipment & Products
 - Retaining Wall Units
 - Unit Concrete Pavers

Raw Materials for Production

- Admixtures
- Aggregates
- Cements
- Fly Ash
- Pigments
- Concrete Chemicals

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Information and Instructions for Associate Member Application

Dues Rates

Use the following information to determine Dues

Calculation = Base Fee + Sales Based Dues Fee

Base Fee = \$2,865

Sales Based Dues Fee:

- First \$20 Million in Sales = \$1,177 per \$Million
- Sales over \$20 Million = \$114 per \$Million

Basis for Dues Calculation – Dues are calculated based on the last fiscal year sales of products and revenues from services to the concrete masonry and segmental retaining wall industry within the U.S. and Canada. This form requests specific sales numbers for dues calculation purposes.

Voluntary Contributions – this application provides the opportunity to allocate additional funds on a voluntary basis to certain NCMA programs.

- **Government Affairs Contribution** – this contribution is applied directly to government affairs advocacy efforts, including lobbying, interaction with elected representatives, and working with regulatory agencies. A recommended contribution is 3% of the calculated Dues.
- **Codes and Standards Contribution** – this contribution is applied directly to codes and standards advocacy efforts, including influencing model building codes, developing and maintaining reference standards, and identifying and responding to threats in various code/standard development forums. A recommended contribution is 5% of the calculated Dues.

Membership Qualifications – Associate membership is open to suppliers of products and services to the industry who are interested in the welfare of the concrete products industry and the manufacture of concrete products.

Membership Dues Year – The NCMA dues year extends from January 1, 2021 to December 31, 2021.

Example Calculation – The following example is provided to illustrate the dues calculation procedure:

The associate has \$750,000 in sales in the last fiscal year to the industry.

DUES CALCULATION	
GROSS SALES TO INDUSTRY: <u>\$750,000</u>	
DUES: Sales up to \$20 Million <ul style="list-style-type: none"> • $\\$2,865 + (\\$0.75 \times \\$1,177) = \\$2,865 + \\$883$ 	<u>\$3,748 (A)</u>
Voluntary Government Affairs Contribution – recommend 3% of A <ul style="list-style-type: none"> • $\\$3,748 \times 0.03$ 	<u>\$112 (B)</u>
Voluntary Codes & Standards Contribution – recommend 5% of A <ul style="list-style-type: none"> • $\\$3,748 \times 0.05$ 	<u>\$184 (C)</u>
TOTAL DUES:	<u>\$4,044 (A+B+C)</u>

Return to: NCMA Finance Department, 13750 Sunrise Valley Drive Herndon, VA 20171-4662
 (703) 713-1900, email: cchatman@ncma.org; FAX to accounting: (703) 713-1910
 Note: When returning this form via U.S. Mail, mark envelope "Confidential: Accounting"